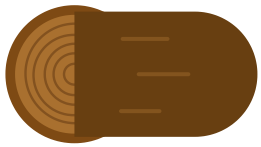
AYAJ WOODS
ECUADOR S.A.S.

Specification sheet · Teak division
Issued October 2026

Plantation teak logs *from Ecuador*



Round logs and square logs from registered plantations in Ecuador's coastal provinces, cut to marketable lengths, graded at our own yard and loaded at Guayaquil for sawmills in India, China and the Gulf.

SPECIFICATION

	Round logs	Square logs
Species	*Tectona grandis*, plantation grown	
Origin	Registered plantations in Ecuador's coastal provinces	
Size per piece	From 1 CFT per log, larger on request	From 1 CFT per piece, larger on request
Lengths	Marketable lengths	
Diameter or cross-section	To your specification agreed per order	
Processing	Cross-cut to size	Saw-squared on four sides, sapwood removed
Grading	Measured and graded at our yard, recorded per log on the tally sheet	Measured and graded at our yard, recorded per piece on the tally sheet
Volume calculation	Method stated in the written offer agreed per order	
Documents	Bill of lading, packing list, certificate of origin, phytosanitary certificate and others	
Minimum order	Mixed containers possible for a first order agreed per order	
Loading	Containers stuffed under our supervision at Guayaquil	
Incoterms	FOB Guayaquil, CFR, CIF	
Payment	L/C at sight or T/T	

"Agreed per order": confirmed in our written offer. All other values apply to every shipment.

FOR A QUOTATION, SEND

- Form: round or square logs
- Log size in CFT and lengths
- Volume or number of containers
- Destination port
- Preferred Incoterm

THE WRITTEN OFFER STATES

- Specification and volume calculation
- Packing and loading
- Lead time
- Payment terms

SHIPPING

- Stuffed under supervision at Guayaquil
- Photographs before departure
- Transhipment sailings
- Fumigation where the destination requires it

AYAJ WOODS ECUADOR S.A.S. · RUC 0993398773001
Mz 2283, Villa 29, Villa España, Mucho Lote 1, Orquídeas, Guayaquil 090703, Ecuador
Trading office: RG Ayaj Trading FZC, Ajman Free Zone, Ajman, UAE
Partner company: GREEN LIFE INTERNATIONAL S.A., RUC 0993319910001, Ecuador

info@ayaj-woods.com
ayaj-woods.com/teak.html
Binding terms: written offer and contract

AYAJ WOODS
ECUADOR S.A.S.

Specification sheet · Cocoa division
Issued October 2026

Ecuadorian cocoa beans *Arriba Nacional and CCN-51*



Arriba Nacional, the bean the trade calls fine flavour, and the high-yield CCN-51 clone, bought at the farm or the collection centre, checked by cut test before we pay, bagged and shipped from Guayaquil.

SPECIFICATION

	Arriba Nacional	CCN-51
Type	Nacional (Arriba), fine flavour	CCN-51, bulk cocoa
Profile	Floral and nutty rather than flat and bitter	Fuller-bodied and more acidic, high fat content
Typical use	Origin cacao for chocolate makers	Couverture, cocoa butter and mass
Grades	ASSPS, ASSS, ASS, ASE	To your specification agreed per order
Fermentation and drying	Fermented in wooden boxes, sun-dried on the farm	Well fermented, sun or mechanically dried
Moisture	Max. 7.5%	
Cut test and bean count	Confirmed on the quality certificate agreed per order	
Packing	Jute bags of 60 kg; big bags on request	
Volume	Ask for current availability agreed per order	Full container loads, year round
Certified lots	Organic or fair-trade, subject to availability agreed per order	
Port of loading	Guayaquil (ECGYE)	
Incoterms	FOB Guayaquil, CFR, CIF	
Payment	L/C at sight or T/T	

“Agreed per order”: confirmed in our written offer. All other values apply to every shipment.

FOR A QUOTATION, SEND

- Bean: Arriba Nacional or CCN-51
- Grade or quality
- Quantity in tonnes
- Destination port
- Preferred Incoterm

THE WRITTEN OFFER STATES

- Specification and grade
- Packing
- Lead time
- Payment terms

SHIPPING

- Loaded at Guayaquil
- Kraft-lined containers
- Bags counted in
- Photographs before departure

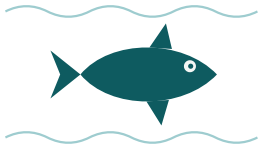
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info@ayaj-woods.com
ayaj-woods.com/cacao.html
Binding terms: written offer and contract

AYAJ WOODS
ECUADOR S.A.S.

Specification sheet · Seafood division
Issued October 2026

Wild-caught seafood *from the Ecuadorian Pacific*



The cold Humboldt current meets warm tropical water off Manta, which is why Ecuador is one of the world's great fishing coasts. We buy from vessels and plants there and ship frozen in reefer containers.

SPECIFICATION

Presentation	Whole round, headed and gutted, loins, fillets or IQF
Freezing	−18 °C standard; −60 °C where sashimi-grade tuna is contracted
Packing	Bulk in the container, master cartons, or interleaved and vacuum packed for portions
Glaze	Set before production starts agreed per order
Size grades	Per species, to your specification agreed per order
Availability	Follows the season and the fleet agreed per order
Loading	40′ reefer at Manta, Posorja or Guayaquil
In transit	Container set to temperature and monitored to the port of discharge
Documents	Health certificate, catch certificate and packing list
Minimum order	Ask with your enquiry agreed per order
Incoterms	FOB Manta, FOB Guayaquil, CFR, CIF
Payment	L/C at sight or T/T

"Agreed per order": confirmed in our written offer. All other values apply to every shipment.

FOR A QUOTATION, SEND

- Species and presentation
- Size grade
- Quantity
- Destination port
- Preferred Incoterm

THE WRITTEN OFFER STATES

- Specification and size grade
- Packing and glaze
- Lead time
- Payment terms

SHIPPING

- 40′ reefers from Manta, Posorja or Guayaquil
- −18 °C, or −60 °C for sashimi-grade tuna
- Temperature monitored to the port of discharge
- Health and catch certificates with every shipment

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Partner company: GREEN LIFE INTERNATIONAL S.A., RUC 0993319910001, Ecuador

info@ayaj-woods.com
ayaj-woods.com/wild-catch.html
Binding terms: written offer and contract